

## Floor lifts

### Snapshot

<b>Highest priced unit:</b>	\$7,547
<b>Average priced unit:</b>	\$5,588
<b>Lowest priced unit:</b>	\$2,038

### Pricing Trends

2011-2012: +5%
2012-2013: +5%
2013-2014: +5%

**Typical delivery time:** 2 to 4 weeks

**Typical delivery charges:** \$75-\$180

**Average life span of product:** 10 to 15 years

**Standard warranty:** 1 to 2 years

**Extended warranty:** Varies broadly

**Average maintenance cost per year:** Varies broadly

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of purchase.)*

*Sources: ArjoHuntleigh, First Care Medical, Mobility Supercenter, SMT Health Systems, Vancare*



Photo: Vancare

### FROM THE FRONT LINES:

“A vertical style lifting allows more distance between the resident and the lifter itself. A diagonal style/type means that as the resident goes up, the resident also tends to get closer to the base of the lifter. This puts them at higher potential for banging or hitting their knees or legs on the lift.”

Dexter Caldonia, Assistant Director of Nursing, Newark Extended Care Facility, Newark, NJ

### Buyer Notes

- Sit-to-stand and sit-to-stand assist lifts are in demand in many places. These lifts are for residents with sufficient upper body strength. One reason providers like them is because they create muscle memory.
- Don't forget the basics, such as how the lift will perform on carpet and other surfaces in your community.
- Providers are replacing floor lifts, but there are not as many buying their first floor lifts as there were 10 or 15 years ago, one dealer says. Providers facing storage challenges sometimes are opting for ceiling lifts.

**For a list of vendors go to the:  
EQUIPMENT section, pages 91-94**