

Room sets



Photo: UniHealth - © Attic Fire Photography

Snapshot

Highest priced unit:	\$1,973
Average priced unit:	\$1,451
Lowest priced unit:	\$1,195

Pricing Trends

2010-2011: +3% to +4%

2011-2012: +3% to +4%

2012-2013: +4%

Typical delivery time: Around 6 weeks

Typical delivery charges: 10% to 15% of costs

Average life span of product: 10 years

Standard warranty: 10 years

Extended warranty: Some parts, such as drawer gliders, may have lifetime warranties

Average maintenance cost per year:
Cleaning, may need to replace minor parts

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Source: CSelect, Invacare Continuing Care Group, Invacare Interior Design, Kwalu, RLPS Architects, Samuel Lawrence

FROM THE FRONT LINES:

“We recently added 84 bedroom suites. Every room has a bed, a nightstand, a chest of drawers, a wardrobe, a recliner, a straight back chair, an endtable, a flat screen TV, a built-in ledge and a live plant. The design of the furniture is traditional in look but modern when it comes to comfort and technology. The corners on all of the pieces are rounded so no one accidentally hits a sharp edge.”

Gloria Blackmon, BSN, RN, BC, DON-CLTC, Director of Nursing, Levindale Hebrew Geriatric Center and Hospital, Baltimore

Buyer Notes

- When considering wardrobes, look to see if shelves are adjustable so that someone who is tall or someone who is in a wheelchair can be accommodated.
- Consider adding a bulletin board for the resident to hang up photos or artwork. The less clutter, the better.
- Look at locks for drawers in dressers or nightstands: The top drawer can contain a resident's medication. Another can be for personal goods, with the key given only to the resident or family member.
- It's OK to complete one room at a time when updating furniture, but make sure to flow a master plan.

**For a list of vendors go to the:
FURNISHINGS & FURNITURE section,
pages 92-97**