

# Dryers



Photo: Pellerin Milnor

## Snapshot

	75-lb. Capacity	125-lb. Capacity
<b>Highest priced unit:</b>	\$5,670	\$8,701
<b>Average priced unit:</b>	\$4,462	\$9,843
<b>Lowest priced unit:</b>	\$3,570	\$8,937

## Pricing Trends

2010-2011: +5%

2011-2012: +5%

2012-2013: +5%

**Typical delivery time:** Immediately if in stock; 3-6 weeks for new machines.

**Typical delivery charges:** Varies dramatically depending on distance.

**Average life span of product:** 10 to 20 years

**Percent vendor installed:** Varies

**Standard warranty:** 3 years

**Extended warranty:** Depends on dealer

**Average maintenance cost per year:**  
Under \$100 or up to \$300

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

*Source: American Dryer, Continental Girbau, Pellerin Milnor, Maytag, Laundrylux*

## FROM THE FRONT LINES:

“Our dryers have a sprinkler system built in, so that’s a nice feature. You need to consider fire-safety issues, and it’s helpful to have control over the temperature. For instance, linens need to be dried at a higher temperature than clothing, while microfiber mop heads need lower temperatures.”

Kim Hamilton, Housekeeping and Laundry Supervisor, Heartland Healthcare Center, Henry, IL

## Buyer Notes

- Many operators recommend having dryers serviced on a quarterly basis to ensure safety. As dryers become more sophisticated, it pays to have professionals check the gauges and dials.
- Operators are seeing the savings from energy-efficient dryers.
- In terms of practicality, operators need to measure doorways and entrances before the equipment is delivered to ensure that it fits into the building, a manufacturer advised.

**For a list of vendors go to the:  
EQUIPMENT section, pages 82-83**