



Photo: Space Tables

Overbed tables

Snapshot

Lowest priced unit: \$61 | **Mid-range priced unit:** \$112 | **Highest priced unit:** \$202

Pricing Trends 2014-2015: Flat to +1% | 2015-2016: Flat to +2% | 2016-2017: Flat to 2%

Typical delivery time: 2 weeks

Typical delivery charges:

Depends on location

Average life span of product:

3 to 10 years

Standard warranty:

2 years

Average maintenance costs per year: Most vendors suggest simply replacing the table rather than spending on repairs or maintenance.

Buyers Notes

- Providers are favoring overbed tables with customizable tops and vanity options to match the beds, furniture and overall design of a facility, as well as tables that look like “a piece of furniture, not a hospital table,” one vendor noted.
- Spill-proof tops, such as thermofoil laminate tops, are resistant to chipping and peeling and prevent water from seeping under the top of the table, effectively extending the life of the product.
- In terms of table size and shape, many buyers are leaning toward low-profile bases that allow access under low beds, and wider tables to match the growing trend of wider resident beds.
- Conduct an evaluation to determine if a spring-loaded table or one with a gas piston is the best option for your facility.

“We look for overall ease of use. Look for easily accessible levers that allow you to glide and lock the tabletop in place when raising and lowering the table. If interested in drawers, ensure that the tracking is of good quality and will stand up over time.”

**— Gregory J. Garret, Executive Vice President/
Administrator of Health Services, Peconic Landing,
Greenport, NY**

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Basic American Medical Products, Crest Healthcare Supply, Direct Supply, Drive DeVilbiss Healthcare, Medline, NOA Medical, Space Tables

**For a list of vendors go to the:
FURNITURE & FURNISHINGS section,
page 104**