



Photo: Vancare

Ceiling lifts

Snapshot

Lowest priced unit: \$2,017 | **Mid-range priced unit:** \$3,975 | **Highest priced unit:** \$5,125

Pricing Trends 2014-2015: +1% | 2015-2016: +1% | 2016-2017: +0%

Typical delivery time: 6 to 8 weeks

Typical delivery charges:
Varies depending on installation costs

Average life span of product:
Up to 20 years

Standard warranty:
5 years

Extended warranty: 7 years

Average maintenance costs per year: May need to consider straps, slings and motors as part of replacement costs.

Buyers Notes

- Providers must decide whether a renovation or new building should include ceiling lifts, as it can be hard to retrofit the tracks.
- Weight limits vary widely: Make sure the lift can accommodate a specific population. Fixed motors tend to have higher weight capacities.
- In addition to the benefits of decreasing workplace injuries, evidence points to better patient outcomes, such as fewer pressure ulcers and promotion of ambulation for residents.

“When selecting a lift, it’s important to consider a back-up system of some kind. For example, the battery always needs to be charged. If it stops in the middle of the cycle, that can be very scary for the resident.”

**— Chris Helfrich, RN, CDDN, Nurse Trainer, DD
Homes Network, Sterling, IL**

(Figures cited are averages of all respondents’ answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: ArjoHuntleigh, Drive DeVilbiss, Hill-Rom, Invacare, Tollos, Vancare

**For a list of vendors go to the:
EQUIPMENT section,
pages 91-94**