

Company* ▶

	Berkadia	BMO Harris Bank	Capital Funding Group	Capital One Healthcare	CapitalSource	Gemino Healthcare Finance	HJ Sims	Housing and Healthcare Finance	Lancaster Pollard	Oxford Finance LLC	Prudential Mortgage Capital Company	Walker & Dunlop, LLC
Type of company												
Investment bank							•		•			
Mortgage bank		•		•					•			•
Receivables firm												
Other	•		•	•	•	•		•	•	•	•	•
Type of financing/investment considered												
Acquisition financing	•	•	•	•	•		•	•	•	•	•	•
Construction	•	•	•		•			•	•			•
Equity financing					•		•		•			
Interim financing	•	•	•	•	•			•	•	•		•
Mezzanine financing			•				•	•		•		•
Mini-permanent mortgage loan	•	•	•	•	•				•	•		
Permanent mortgage loan	•		•	•	•			•	•		•	•
Receivables financing			•	•	•	•		•		•		
Revolving credit			•	•	•	•		•		•		
Sales/leaseback									•			
Taxable bond financing				•			•		•			
Tax-exempt bond financing				•			•		•			
Term loans	•	•		•	•	•		•	•	•		•
Working capital			•	•	•	•		•		•		
Other									•	•		
Type of property considered												
Acute care	•	•		•	•	•		•	•	•		•
Alzheimer's	•	•	•	•	•		•	•	•	•	•	•
Ambulatory care				•	•	•		•	•	•		
Assisted living	•	•	•	•	•		•	•	•	•	•	•
Continuing care	•	•		•			•	•	•		•	•
Independent living	•	•		•	•		•	•	•		•	•
Personal care							•	•	•			
Psychiatric				•		•		•	•	•		
Rehabilitation	•		•	•	•	•	•	•	•	•		
Skilled nursing	•	•	•	•	•	•	•	•	•	•		•
Subacute care	•	•	•	•	•	•	•	•	•	•		•
Institution's plan for long-term care sector												
Increase exposure	•	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure												
Institution's plan for the healthcare sector												
Increase exposure	•	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure												
Range of loan/investment considered												
Minimum (in millions)	2.5	10	1	5	1	2	1.5	NONE	1	5	10	3
Maximum (in millions)	NONE	150	50	500	50	25	25	NONE	NONE	75	500	NONE
Range of interest rates offered												
Fixed rate (percent)	VARIABLES	VARIABLES	3-5	VARIABLES	VARIABLES	NA	10-15	VARIABLES	VARIABLES	VARIABLES	VARIABLES	3-8
Variable rate (percent)	VARIABLES	VARIABLES	3-6	VARIABLES	VARIABLES	NA	NA	VARIABLES	VARIABLES	VARIABLES	VARIABLES	4.5-8
Typical amortization terms offered (years)	25-35	25	25-35	25	25	NA	NA	VARIABLES	VARIABLES	VARIABLES	Up to 30	25-40
Typical loan terms offered (years)	3-30	5	5	5	3-7	3	7-10	VARIABLES	VARIABLES	VARIABLES	3-5	VARIABLES
Maximum loan to value ratio (percent)	75-80	75	85	75	85	NA	92.5	NA	VARIABLES	VARIABLES	70	70-90
Minimum debt coverage ratio	VARIABLES	1.25	NA	1.1	VARIABLES	NA	1.20	NA	VARIABLES	VARIABLES	1.25	1.1-1.45

LENDERS SOURCE INDEX

Berkadia
berkadia.com

BMO Harris Bank
bmoharris.com/commercial

Capital Funding Group
capfundinc.com

Capital One Healthcare
capitalone.com/healthcare

CapitalSource
capitalsource.com

Gemino Healthcare Finance
gemino.com

HJ Sims
hjsims.com

Housing & Healthcare Finance
hhcfinance.com

Lancaster Pollard
lancasterpollard.com

Oxford Finance LLC
oxfordfinance.com

Prudential Mortgage Capital Company
prumortgagecapital.com

Walker & Dunlop, LLC
walkerdunlop.com

NA=Not Available
Corporate profile advertiser names appear in **BOLD** in chart.
*For extended profiles of corporate profile advertisers, see page 38.