

Company\* ▶

	Berkadia	Capital Funding, LLC	Capital One Commercial Banking	CapitalSource	Gemino Healthcare Finance	Healthcare Finance Group, LLC	HJ Sims	Housing and Healthcare Finance	Lancaster Pollard	Oxford Finance LLC	Walker & Dunlop, LLC
<b>Type of company</b>											
Investment bank							•				
Mortgage bank		•									•
Receivables firm				•							
Other	•	•		•		•		•	•	•	•
<b>Type of financing/investment considered</b>											
Acquisition financing	•	•	•	•		•	•	•	•	•	•
Construction	•	•		•				•	•		•
Equity financing				•			•		•		
Interim financing	•	•			•			•	•	•	•
Mezzanine financing		•				•	•	•	•	•	•
Mini-permanent mortgage loan	•	•	•	•					•	•	
Permanent mortgage loan	•	•	•	•				•	•		•
Receivables financing		•	•	•	•	•		•		•	
Revolving credit		•	•	•	•	•		•		•	
Sales/leaseback									•		
Taxable bond financing			•				•		•		
Tax-exempt bond financing			•				•		•		
Term loans	•	•	•	•	•	•		•	•	•	•
Working capital		•	•	•	•	•		•		•	
Other						•			•	•	
<b>Type of property considered</b>											
Acute care	•	•	•	•	•	•		•	•	•	•
Alzheimer's	•	•	•	•		•	•	•	•	•	•
Ambulatory care			•	•	•	•		•	•	•	
Assisted living	•	•	•	•		•	•	•	•	•	•
Continuing care	•		•			•	•	•	•		•
Independent living	•		•	•			•	•	•		•
Personal care						•	•	•	•		
Psychiatric			•		•	•		•	•	•	
Rehabilitation	•	•	•	•	•	•	•	•	•	•	
Skilled nursing	•	•	•	•	•	•	•	•	•	•	•
Subacute care	•		•	•	•	•		•	•	•	•
<b>Institution's plan for long-term care sector</b>											
Increase exposure	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure											
<b>Institution's plan for the healthcare sector</b>											
Increase exposure	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure											
<b>Range of loan/investment considered</b>											
Minimum (in millions)	2.5	2.5	5	1	2	5	1.5	NONE	1	5	3
Maximum (in millions)	NONE	NA	250	50	25	NONE	25	NONE	NONE	75	NONE
<b>Range of interest rates offered</b>											
Fixed rate (percent)	VARIES	VARIES	VARIES	VARIES	NA	NA	10-15	VARIES	VARIES	VARIES	3-8
Variable rate (percent)	VARIES	VARIES	VARIES	VARIES	NA	NA	NA	VARIES	VARIES	VARIES	4.5-8
Typical amortization terms offered (years)	25-35	35	25	25	NA	NA	7-10	VARIES	VARIES	VARIES	25-40
Typical loan terms offered (years)	3-30	1-35	5	3-7	3	3-5	7-10	VARIES	VARIES	3-5	2-40
Maximum loan to value ratio (percent)	75-80	80	75	85	NA	VARIES	92.5	NA	VARIES	VARIES	70-90
Minimum debt coverage ratio	VARIES	VARIES	1.1	VARIES	NA	VARIES	1.20	NA	VARIES	VARIES	1.1-1.45

**LENDERS SOURCE INDEX**

**Berkadia**  
berkadia.com

**Capital Funding, LLC**  
capfundinc.com

**Capital One Commercial Banking**  
capitalone.com/commercial

**CapitalSource**  
capitalsource.com

**Gemino Healthcare Finance**  
gemino.com

**Healthcare Finance Group, LLC**  
hfgusa.com

**HJ Sims**  
hjsims.com

**Housing & Healthcare Finance**  
hcfinance.com

**Lancaster Pollard**  
lancasterpollard.com

**Oxford Finance LLC**  
oxfordfinance.com

**Walker & Dunlop, LLC**  
walkerdunlop.com

NA=Not Available

Corporate profile advertiser names appear in **BOLD** in chart.

\*For extended profiles of corporate profile advertisers, see page 38.