

# Non-electric beds



Photo: NOA Medical

## Snapshot

Highest priced unit:	\$650
Average priced unit:	\$560
Lowest priced unit:	\$400

### Pricing Trends

2007-2008: Flat to +5%

2008-2009: 5% to 10%

2010 projection: Flat to +3%

**Typical delivery time:** 4 days to 6 weeks

**Typical delivery charges:** Freight

**Average life span of product:** 10-15 years

**Percent vendor installed:** Typically, the customer installs the product

**Standard warranty:** Ranges from 1 year to 10 years

**Extended warranty:** Not available

**Average maintenance cost per year:**  
Depends on age of bed and usage of the non-electric bed

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

Source: Direct Supply, Invacare Continuing Care Group, NOA Medical

### FROM THE FRONT LINES:

"[I want a bed where] if it breaks down, you can still use it—[if] a non-electric bed breaks you can fix it in no time and it's not out of commission."

Harriett Hurt, Senior Director, Oakwood Manor, Bedford, VA

## Buyer Notes

- The industry continues to trend away from non-electric beds—partly because the manual cranking mechanism can cause repetitive motion injuries for caregivers. Also, the fixed-height non-electric beds can lead to back injuries.
- The industry is trending toward three-function electric beds, specifically adjustable-height low beds. These can move lower to the ground (generally 7 inches to 9 inches above ground) for resident safety. They rise higher (26 inches to 30 inches above ground) to reduce strain on caregivers.
- There is also a trend toward wider electric bed options. The typical bed width is only 35 inches to 36 inches, which is less than a standard twin bed option. Many electric beds are now available in width options ranging from 39 inches to 42 inches. These improve resident comfort, help reduce falls and better accommodate residents.

**For a list of vendors go to the:  
FURNISHINGS & FURNITURE section,  
pages 104-112**