### McKnight's Long-Term Care News Subscribers Business Email List

#### **SEGMENTS**

48,678	Total Universe /Universe Rate
48,678	Email Addresses*
122,914	Phone Numbers
115,735	Postal Addresses

#### **DESCRIPTION**

Published by Haymarket Media 100% requestor circulation, BPA Audited

Now you can reach high-powered, qualified, direct response subscribers possessing budgetary power with the McKnight's Long-Term Care News Subscribers Business Email List. McKnight's allows you to reach professionals involved in long-term nursing and assisted living facility management. It has a keen interest in every aspect of long-term care, including home care services, sub-acute care, legal and ethical considerations, and news affecting care providers' internal operations.

Launched in 1980, McKnight's Long-Term Care News is the assisted living and nursing home care profession's premier source for news, analysis and editorial commentary. Feature articles cover relevant caregiving, staffing, operations, management and administrative topics for long-term care operators. With a practical yet compassionate outlook on long-term care, McKnight's has become the resource of note for industry leaders.

These professionals have purchasing power for goods and services in the \$150 billion long-term care industry. In addition, they also look for medical products and services to help them with their day-to-day operations. They respond to offers of seminars, webinars, and courses that further their education in associated fields such as healthcare and business management.

The McKnight's Long-Term Care News Subscribers Business Email List is also recommended for general offers including: computer hardware/software, office products and supplies, financial, subscriptions, high-ticket items, mobile plans and apps, and more.

\*Transmission Fee - \$95/M

#### PROFILE

Bed Size \$15.00/M	
Less than 25	1,426
25-49	2,186
50-99	7,454
100-199	9,021
200-299	1,545
300-399	593
400-499	286
500+	1,280
Business/Industry \$15.00/M	
Assisted Living Facility	2,197
Nursing Home Management Team	476
Healthcare Group Purchasing Organization	76
Nursing Home Chain Corporate Headquarters	516



DATE UPDATED CONFIRMED

08/15/2014 08/18/2014

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#### GENDER 0% MALE 0% FEMALE

\$300.00/M

\$300.00/M + \$65.00/M

\$160.00/M

#### SOURCE

Opt-in e-mail, Direct mail sold, Direct response, Controlled circulation, Publications

#### ADDITIONAL CHARGES

Bed Size	\$15.00/M
Business/Industry	\$15.00/M
Gender	\$15.00/M
Geo	\$10.00/M
Job Title	\$15.00/M
Transmission	\$95.00/M

## **ADDRESSING**

A/B Split	NO CHARGE
A/B Split - Each Addition	al Split \$100.00/F
Email Delivery/FTP	\$60.00/F
CD ROM	\$25.00/F
Enhanced Deliverability	Report \$100.00/F
Good Customer Profile	\$500.00/F
HTML Creation	\$650.00/F
Image Hosting	\$100.00/F
Match and Deploy	\$500.00/F
Mobile Device View	\$100.00/F
Personalization	NO CHARGE
Pin Coding	\$350.00/F
Suppression (Min)	\$150.00/F
Transmission	\$95.00/M
Web Form Creation	\$500.00/F

MINIMUM ORDER 5,000

# SPECIAL INSTRUCTIONS

Telemarketing is Available

REUSE Please inquire

#### OWNER/MANAGER

------WEBSITE-----http://www.reachmarketing.com

---List Rental Contact---

Wayne Nagrowski (845) 201-5318 wayne.nagrowski@reachmarketing.com

> Reach Marketing LLC 2 Blue Hill Plaza -Concourse Level Pearl River, NY 10965 (845) 201-5300 Fax (845) 920-1516 http://www.reachmarketing.com

## McKnight's Long-Term Care News Subscribers Business Email List

Assisted Living Chain Corporate Headquarters Continuing Care Retirement Community (CCRC) Hospital with LTC Unit Assisted Living Management Firm Nursing Home Consultant Pharmacist Nursing Home Senior Housing Center Insurance Consulting Manufacturing Other	99 1,684 837 79 61 17,452 420 77 625 162 162 162	Reach Marketing LLC 2 Blue Hill Plaza Concourse Level Box 1526 Pearl River NY 10965 MANAGER Phone: (845) 201-5300 Fax: (845) 920-1516 <u>NET NAME POLICY</u> Net Name is allowed
Job Title \$15.00/M		Run Charges \$5.00/M
CEO, CFO, COO, CIO, President	1,508	
Owner	561	
Asst Administrator, Business Manager, VP, Dir of Ope		
Director	1,906	-
Administrator	5,186	
Executive Director/Manager	1,285	
Medical Director	91	
Director of Nursing Service (DON)	4,315	
Consultant Pharmacist	70	
Chief Pharmacist	33	
Nursing Supervisor	296	
Assistant Director of Nursing (DON)	1,020	
VP Nursing	104	
Nursing Assessment Coordinator	482	
Other Nursing Titles	712	
Rehab Director	202	
Material Manager	79	
Director of Purchasing	227	
ET/Infection Control Practitioner	45	
Activities Director	2,300	
Director of Quality Assurance/Compliance	196	
Director of Inservice Education/ Staff Development	234	
Consultant	440	
Insurance Executive	34 64	
Manufacturer	168	
Food Service Supervisor/Dietary Manager Social Services Director/ Coordinator	2,678	
Admissions Director	609	List Rental Contact
Executive Housekeepers	35	
Other	244	Wayne Nagrowski (845) 201-5318
	<b>2</b> 77	wayne.nagrowski@reachmarketing.com



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