McKnight’s 2014 | Software Source Corporate Profiles

**American HealthTech**

Headquartered in Jackson, MS, American HealthTech (AHT) is among the nation’s largest providers of financial and clinical solutions in post-acute care, connecting skilled providers to the healthcare continuum. AHT is more than just a product. We’ll solve your business problems through our people, partners and processes. Our industry involvement and thought leadership enable us to stay ahead of market trends, mentor our customers through change and ensure our solutions meet your key business needs. With over 30 years in the industry, our experience, depth and determination is second to none. Contact American HealthTech and learn how we can help you navigate through these changing times.

American HealthTech
(800) 489-2648
www.healthtech.net
info@healthtech.net

**COMS Interactive, LLC**

Daylight IQ™, the COMS Interactive disease management software suite, works as a standalone application or in conjunction with the market’s leading EMRs, and is utilized by the clinical team at the point of care.

A web-based Software as a Service (SaaS) product suite, Daylight IQ™ reduces unnecessary hospital readmissions by as much as 50%, decreases premature mortality rates, and increases successful discharges. In addition to strong clinical outcomes, Daylight IQ™ delivers a host of financial benefits, including a Value Guarantee which provides a 5x return on investment in revenue.

Connecting nurses with a library of information and a dynamic assessment series, Daylight IQ™ stabilizes resident health by addressing abnormal observations in a real-time environment. The system includes several modules that work together. Based upon principles of disease care management, Daylight IQ™ functions with the same workflow used by clinicians. With just two hours training, your staff can utilize the application.

COMS Interactive, LLC
(330) 650-9900
www.comsllc.com
info@comsllc.com

**Direct Supply**

For more than 25 years, the Direct Supply family of companies has been dedicated to taking cost out of — and putting quality into — products and services that support exemplary care for our nation’s seniors. With more than a million product solutions and streamlined capital project management, Direct Supply Equipment & Furnishings brings tremendous value to every step of equipment procurement. Direct Supply DSSI is the industry-leading, web-based purchasing system offering 10% supply chain automation and spend management visibility. Direct Supply Aptura develops transformational living environments with specialized interior design, construction and renovation services. A web-based building management system, Direct Supply TELS | Local Services helps reduce downtime, increase warranty fulfillment and improve compliance, and offers communities a single source for their most common service needs. Turn to Direct Supply Technology Solutions for expert consulting, project management and support on a variety of today’s resident monitoring systems.

Learn more about how Direct Supply can help you by visiting directsupply.com or calling (800) 634-7328 today.

Direct Supply
(414) 358-7395
(800) 634-7328
fax: (414) 358-6818
www.directsupply.com

**AOD Software**

EHR, Financial and Operations: Integrated Software designed for the Long-Term Care Industry

INTEGRATION

Our resident-centered software suite, Answers™, was developed by industry experts and is fully integrated for Long-Term Care. Answers™ tracks residents from marketing prospects through the full continuum of care. An integrated system will allow you to work smarter by sharing the information across your facility within one source. There is neither redundant data entry nor delays in reporting or billing, as we offer a comprehensive solution in one efficient package.

CCHIT CERTIFIED

Answers™ EHR became the first Electronic Health Record to receive CCHIT® certification for LTPAC, and achieved ONC-ATCB Modular Certification. These achievements are a genuine reflection of our commitment to the quality of our product and meeting the needs of our clients.

AOD Software
(954) 724-9809
www.aodsoftware.com
sales@aodsoftware.com
HealthMEDX

Rated #1 by KLAS for value and customer loyalty, the HealthMEDX Vision® solution helps post-acute providers efficiently manage clinical and business workflows by providing an integrated clinical and financial EMR and CRM across the entire post-acute care continuum. Our physician solutions provide physicians with innovative, easy to use tools for managing care from any location — keeping them at the center of the care team 24/7. The SaaS-based architecture supports interoperability with hospitals, physicians and payers, helping to address readmission management and care coordination challenges across the care continuum.

HealthMEDX Vision helps post-acute care providers achieve care coordination by:

- Automating internal processes to drive efficiencies.
- Connecting to referral partners to provide seamless care transitions and strengthen relationships.
- Engaging physicians with care management tools to improve quality and productivity.

HealthMEDX
(877) 875-1200
www.healthmedx.com
info@healthmedx.com

iTacit Healthcare Inc.

In your healthcare organization, handling recruiting, orientations, training, policies, staff communication and compliance reporting amounts to thousands of hours in manual effort annually. iTacit solves all of these problems, and more, by giving you a set of tools that automates your manual processes.

You can now manage recruiting and on-boarding, deliver training and policies, ensure compliance, track performance, and share information, all in one secure location.

It drives better collaboration and engagement by easily connecting management with frontline staff and others to communicate important information in real time.

iTacit automates 80% of the overhead to manage your compliance, recruiting and training, with immediate ROI. It is secure and cloud-based, making it affordable and scalable for any size organization.

iTacit’s mission is simple: Build easy-to-use tools that help solve real challenges faced in healthcare, allowing you to do what you do best everyday.

iTacit Healthcare Inc.
(855) 246-5196
www.itacit.com
sales@itacit.com

LINTECH

LINTECH offers the best value for your IT needs through robust software, true partnership relations, full services and excellent support. LINTECH’s COMET™ has the most comprehensive, fully-integrated and cost-effective EMR/clinical, financial and administrative software solutions for long-term and post-acute care (LTPAC).

LINTECH’s COMET™ provides superior quality of care, better management tools, full flexibility and true scalability. LINTECH’s COMET™ applications lead to better performance management and higher profitability of the COMET™ users.

Rosemary Provo, Deputy Director, Monroe Community Hospital (MCH), Rochester, NY, states: “The LINTECH system stood out amongst many other vendors because of their ability to … provide a system with significant depth … and the ability to meet all of our electronic medical record goals. The system and the support staff have met and exceeded our expectations.

“I believe that LINTECH is an exceptional software package that will continue to meet the needs of MCH and will take us into the future.”

LINTECH
201 West Passaic Street, Suite 302
Rochelle Park, NJ 07662
(877) 4-LINTEC
www.LINTECHsoftware.com
sales@LINTECHsoftware.com

MatrixCare

MatrixCare solutions have powered the long-term care continuum for over 30 years. Used in more than 5,500 care settings, MatrixCare is the industry leading, cloud-based EHR with care setting specific solutions across the continuum of care. It helps long-term care and senior living communities deliver superior care, resulting in better clinical and financial outcomes. The MatrixCare Architecture for Long-Term Care includes product suites to help providers deliver person-centered care while maintaining high occupancy rates, maximizing revenues, reducing readmissions, and integrating with partners and physicians across the continuum of care.

MatrixCare delivers care setting specific, integrated solutions because we know that skilled nursing is very different from assisted living and that residents’ information needs to move with them as they traverse the continuum of care. MatrixCare solutions address the key elements of LTPAC operations including marketing, clinical and resident care, billing and financials, and can securely integrate with other key systems used by providers.

MatrixCare
(866) 469-3766
www.MatrixCare.com
info@MatrixCare.com

July 2014 • www.mcknights.com
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**Boldface** company names are corporate profile advertisers.
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<td>No. of states served</td>
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NA = No answer

**Boldface** company names are corporate profile advertisers.
**PharMerica Corporation**

PharMerica is a national provider of long-term care pharmacy services selected by more than 15% of nursing homes throughout the country. PharMerica delivers more than 30 million prescriptions a year and can confidently assure prospective customers that the medications they need will be ready and delivered when they need them; that we have the expertise and resources to help them save money and stay compliant with ever-changing state and federal regulations; and that we share their passion for achieving quality resident care every day. At PharMerica, we have organized our pharmacy services to satisfy the specific needs of nursing facilities and pride ourselves on providing exceptional customer service through innovative technologies and service solutions, from ensuring residents have take-home medications at discharge to real-time integration with nursing facility electronic patient record providers.

**Optimus EMR**

The leading post-acute EHR system based on functionality and interoperability, Optimus EMR delivers its EHR application in an elegant web-based (Hosted) Microsoft.NET Architecture, using a SaaS Model. The system features exclusive built-in Internet outage protection. Some unique innovations include: Integrated point-of-care documentation for the full Interdisciplinary Team; comprehensive, structured Progress Notes & Assessments; full Physician Module; an automated MDS 3.0/CAA, fully integrated eMAR/eTAR/CPOE Module (with barcode scanning); Integrated Clinical Decisions Support; and Therapy Module. Also, real-time HL7 interfaces with pharmacy, lab, radiology and RHIOs.

Optimus’ newly developed Billing/Financial system, “OBFS,” features a single point of entry for all resident information and includes census-driven billing, A/R-Collections, General Ledger, AP and CCRC POS. The system is pre-loaded with Medicare and Medicaid payers and detailed rules for billing and payment conditions.

Advanced features include third-party system interfaces, including pharmacies. It has built-in alerts, is customizable for complex organizations, and is fully 5010 compliant. Optimus EMR is CCHIT certified for LTPAC and is HIPAA and HITECH compliant.

**OnShift**

OnShift is a leader in web-based staff scheduling and labor management software for long-term care and senior living. Providers rely on OnShift to staff properly each and every shift, leading to higher satisfaction, greater efficiencies, reduced labor costs and the ability to focus on what matters most — high-quality care. OnShift predicts overtime and staffing issues while dramatically reducing time spent on scheduling and managing open shifts. Fully integrated with time-keeping, HR, clinical and payroll systems, OnShift provides a unified view into staffing levels and labor costs across facilities and communities.

Specific programs/services/solutions we offer:

- **Staff Scheduling and Labor Management software** to get off paper and go online.
- **Mobile App for Employees** for 24/7 access to work schedules.
- **Acuity-Based Staffing** features to balance staffing plans based on resident acuity and census.
- **Customer Success Management** for ongoing best practices to achieve sustainable value.

**Omnicare Pharmacy Services**

Today’s modern care environment requires a pharmacy partner that is there for you all the time — and in real time. Omnicare delivers. From personalized services and low-cost medications, to user-friendly technology and enhanced clinical programs, Omnicare Pharmacy Services consistently delivers a wide range of practical and innovative solutions to help your staff deliver real care, in real time.

Omnicare Pharmacy Services
(888) 545-OMNI (6664)
www.omnicare.com
results@omnicare.com

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PointRight Inc.

PointRight is the industry leader in providing data-driven analytics and web-based solutions that measure risk, rehospitalization rates, staffing, quality of care, compliance and reimbursement accuracy in healthcare and insurance. Using some of the largest and best databases in the industry, our nationally recognized clinical staff, researchers and technologists expertly translate disparate data into usable information and insight. We work with MDS, survey, financial, staffing, loss and claims, and public and proprietary data to ensure excellence in processes and outcomes.

For more information, visit www.pointright.com.

PointRight Inc.
(781) 457-5900
www.pointright.com
sales@pointright.com

For over 35 years, //SOS/Corporation has provided fully integrated financial & clinical software for CCRCs, SNFs, ALFs and chains. During that time, we’ve built strong relationships with our clients and have responded to their ever-changing needs and the changing LTC environment. In fact, we’re still proudly supporting client relationships that have lasted over 20 and 30 years and counting.

Our current, browser-based HelpCare+ software offers functionality for EMR, ADT, Census, Billing, Collections, AR, Retrospective Billing, Admission Fee Amortization, Point of Sale Integration, Accounts Payable, Payroll & HR, General Ledger, Financial Statement Processing, Inter Company Accounting, Enterprise Reporting and more.

Whether you’re a standalone organization or a large chain, //SOS/Corporation has the proven experience to tailor a custom implementation for your organization.

Contact us to learn more and to schedule a demonstration!

//SOS/Corporation
(800) 432-SOSC (7672)
www.sosc.com
sales@sosc.com

RosieConnect, LLC

RosieConnect provides industry-leading medical device integration tools that help the long-term and post-acute care (LTPAC) community measure up to the challenges of improving quality of care, increasing staff efficiency, reducing hospital readmissions, and demonstrating value to referral partners.

RosieConnect transmits vitals and weight measurements from the bedside to the resident’s electronic record immediately and accurately. Clinical professionals are automatically alerted of any exceptions, resulting in faster care plan intervention that reduces hospital readmissions. Elimination of manual entry time and errors, combined with opportunities to improve care, provide a compelling return on investment for the RosieConnect solution.

RosieConnect’s web-based software interfaces with multiple leading electronic medical record (EMR) systems. The Rosie SmartCart® touchscreen tablet can be used to access other clinical software, giving customers a mobile kiosk option that reduces overall hardware investment.

RosieConnect, LLC
(855) 695-4525, ext. 312
www.rosieconnect.com
tbeskie@rosieconnect.com

Team TSI

Team TSI is the industry leader in providing data-focused solutions to long-term care providers for improved reimbursement, survey preparedness, quality management and more. With 24-hour online access to data collection, reporting and analysis tools, clients can enhance quality and compliance. Dynamic dashboards and custom reports allow providers to analyze data and trends, and compare themselves to a nationwide database of peers.

Our objective is to build our product around customer needs. Our new Key Performance Indicator (KPI) Dashboard integrates all data sources, MDS/EMR, financial, clinical, satisfaction survey and more, and presents it in one unified dashboard — all key performance data analyzed together.

Since 1991, Team TSI has been dedicated to two principles: Data Focused and Customer Driven. We stay at the forefront of technology and data analytics and are committed to customer service to ensure that our clients have the information they need — when and where they need it.

Team TSI Corporation
(800) 765-8998
www.teamsi.com
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### Simply Uplifting Avella

Sitting and standing are physical activities we take for granted until they become difficult, a chore or nearly impossible. The **Avella Lift Chair** by Kwalu combines top of the line comfort with a high level of performance to make these activities possible again; beautifully. A slow and safe motorized “lift” affords the freedom and assurance to sit, recline and stand. Let the Avella Lift Chair move you. Kwalu, Designed to Last®.

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<th>Simply Uplifting Avella</th>
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**10 year performance warranty**  
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