

Overbed tables



Photo: Space Tables

Snapshot

Highest priced unit:	\$389
Average priced unit:	\$138
Lowest priced unit:	\$68

Pricing Trends

2011-2012: +3% to +4%

2012-2013: +3%

2013-2014: +3%

Typical delivery time: 2 weeks

Typical delivery charges: Varies by location

Average life span of product: 5 to 7 years

Standard warranty: 1 to 2 years

Extended warranty: Not available

Average maintenance cost per year:
Around \$20. Most providers choose to replace rather than repair

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Crest Healthcare Supply, Direct Supply Aptura, Medline, NOA Medical, Space Tables

FROM THE FRONT LINES:

"The appearance, as well as functionality, is important in our selection to enhance our non-institutional look. Overbed tables also must have ease of resident operability and solid construction. We evaluate the size and shape to ensure structure does not add to resident fall risk or injury."

Tara Roberts, PT, Corporate Director of Rehabilitation and Wound Care Services, Nexion Health Management Inc.

Buyer Notes

- Bariatric tables are not as popular as once anticipated, although features such as mirrors continue to be a bonus for residents.
- Ask about custom colors and make sure the wood grains complement the rest of the room set.
- Break out the measuring tape: You need to make sure the overbed table works with the bed.
- These are "high abuse" products, one vendor noted. Residents often have to be told to not put televisions or other weighty items on the table. Visitors should be reminded not to use them as places to sit.

**For a list of vendors go to the:
FURNISHINGS & FURNITURE section,
page 108**