

Company* ▶

	Berkadia	BMO Harris Bank	Capital Funding Group	Capital One Healthcare	CapitalSource	Gemino Healthcare Finance	HJ Sims	Lancaster Pollard	Oxford Finance LLC	PGIM Real Estate Finance	Walker & Dunlop, LLC
Type of company											
Investment bank								•			
Mortgage bank		•	•	•				•			•
Receivables firm											
Other	•		•	•	•	•	•	•	•	•	•
Type of financing/investment considered											
Acquisition financing	•	•	•	•	•		•	•	•	•	•
Construction		•	•		•		•	•			•
Equity financing							•	•			
Interim financing	•	•	•	•	•		•	•	•	•	•
Mezzanine financing			•				•		•		•
Mini-permanent mortgage loan	•	•	•	•	•			•	•		
Permanent mortgage loan	•		•	•	•			•		•	•
Receivables financing			•	•	•	•			•		
Revolving credit			•	•	•	•			•		
Sales/leaseback	•							•			
Taxable bond financing				•			•	•			
Tax-exempt bond financing				•			•	•			•
Term loans	•	•		•	•	•		•	•		•
Working capital			•	•	•	•			•		
Other								•	•		
Type of property considered											
Acute care	•	•		•	•	•		•	•		•
Alzheimer's	•	•	•	•	•		•	•	•	•	•
Ambulatory care				•	•	•		•	•		
Assisted living	•	•	•	•	•		•	•	•	•	•
Continuing care	•	•		•	•		•	•		•	•
Independent living	•	•		•	•		•	•		•	•
Personal care							•	•			
Psychiatric				•		•		•	•		
Rehabilitation	•		•	•	•	•	•	•	•		
Skilled nursing	•	•	•	•	•	•	•	•	•		•
Subacute care	•	•	•	•	•	•	•	•	•		•
Institution's plan for long-term care sector											
Increase exposure	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure											
Institution's plan for the healthcare sector											
Increase exposure	•	•	•	•	•	•	•	•	•	•	•
Maintain exposure											
Range of loan/investment considered											
Minimum (in millions)	1	10	1	5	5	2	1.5	1	5	5	3
Maximum (in millions)	NONE	150	NONE	500	50	25	25	NONE	75	NONE	NONE
Range of interest rates offered											
Fixed rate (percent)	VARIES	VARIES	3-5	VARIES	VARIES	NA	VARIES	VARIES	VARIES	VARIES	3.5-6
Variable rate (percent)	VARIES	VARIES	3-6	VARIES	VARIES	NA	NA	VARIES	VARIES	VARIES	3-5.5
Typical amortization terms offered (years)	25-35	25	25-35	25	25	NA	7-10	VARIES	VARIES	Up to 30	25-40
Typical loan terms offered (years)	5-35	5	VARIES	5	3-7	3	7-10	VARIES	3-5	VARIES	2-40
Maximum loan to value ratio (percent)	75-80	75	85	75	85	NA	92.5	VARIES	VARIES	70	70-90
Minimum debt coverage ratio	VARIES	1.25	VARIES	1.1	VARIES	NA	VARIES	VARIES	VARIES	VARIES	1.1-1.45

LENDERS SOURCE INDEX

Berkadia
berkadia.com

BMO Harris Bank
bmoharris.com/
commercial

Capital Funding Group
capfundinc.com

Capital One Healthcare
capitalone.com/healthcare

CapitalSource
capitalsource.com

Gemino Healthcare Finance
gemino.com

HJ Sims
hjsims.com

Lancaster Pollard
lancasterpollard.com

Oxford Finance LLC
oxfordfinance.com

PGIM Real Estate Finance
PGIMREF.com

Walker & Dunlop, LLC
walkerdunlop.com

NA=Not Available

Corporate profile advertiser names appear in **BOLD** in chart.

*For extended profiles of corporate profile advertisers, see page 38.