Photo: Stanley Healthcare Solutions

Wandering management

Snapshot

Pricing based on number of people to protect: Varies widely depending on technology employed, and on services agreement.

Average price: These are customized projects for vendors. Costs quoted by door, building or campus are possible. Doors can run from $1,000 to $5,000.

Pricing Trends | **2014-2015: +2% to 3%** | **2015-2016: Flat to +2%** | **2016-2017: +3%**

Typical delivery time: A week or more. In addition, allot for plenty of installation time.

Typical delivery charges:
Usually a part of the sales package

Average life span of product:
10 to 15 years

Power sources:
Battery, electric

Installation: Usually, certified installers are the route to go; some especially tech-savvy staff members might be able to execute what's needed.

Average maintenance costs per year:
Transmitter replacements ($150 to $350) and battery replacements are most common costs.

Buyers Notes

• RLTS (real time locating system) technology has been more common in acute-care settings but is making the bridge to LTC more often. Helps with resident security AND staff safety.

• Seek systems that can tell you who is in a certain room —this can be a big factor toward preserving resident safety since certain people should not be together, vendors pointed out.

"Visit a site that has the device you want to buy. There's nothing like talking to a DON who selected it and now has regrets. The last time I did that it saved me thousands."

— Bob McDonald, Executive Director, The Neighborhood in Rio Rancho, Rio Rancho, NM

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: *Accutech, Care Innovations, Direct Supply, Momentum Healthcare, Philips, RF Technologies, Secure Care Products, STANLEY Healthcare Solutions*