



Photo: Electrolux

## Dryers

### Snapshot

	75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity
<b>Lowest priced unit:</b>	\$3,736	\$7,807	<b>Mid-range priced unit:</b>	\$4,282	\$8,210	<b>Highest priced unit:</b>	\$4,966	\$8,768

**Pricing Trends** 2014-2015: +3% to +4% | 2015-2016: +3% to +5% | 2016-2017: +3% to +5%

**Typical delivery time:** 2 to 4 weeks

**Typical delivery charges:**

Varies based on facility location

**Average life span of product:**

13 to 19 years

**Standard warranty:**

2 to 3 years

**Extended warranty:**

Depends on the vendor

**Average maintenance costs per year:**

About \$600

### Buyers Notes

- One vendor recommends choosing a distributor that offers services that can meet facilities' specific needs, such as laundry room design, advice for determining the right equipment mix, financing and staff training.
- Ensure that you have a regular maintenance program in place for dryers, including cleaning in front of the machines, as well as the floors and walls surrounding them. This can help reduce dust and lint buildup, and extend the life of the equipment.

*"Our current dryers are 75-pound capacity with a digital system to control the temperature and avoid over-drying — thus conserving energy and saving money. Other features we found critical are a front-load design, and stainless steel drum."*

— D. Bruce Jones, Chief Executive Officer,  
LCPS Management Inc., Ponte Vedra Beach, FL

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

**Sources:** Laundrylux, Maytag, P&G Professional, Pellerin Milnor, UniMac

**For a list of vendors go to the:  
EQUIPMENT section, page 88**