

Drive DeVilbiss Healthcare



Electric beds

Snapshot

Lowest priced unit: \$594 | **Mid-range priced unit: \$1,138** | **Highest priced unit: \$1,683**

Pricing Trends 2014-2015: Slight decrease to flat | 2015-2016: Slight decrease to flat | 2016-2017: Flat

Typical delivery time: 4 to 6 weeks

Typical delivery charges:

Varies by location, vendor

Average life span of product:

10 to 15 years

Standard warranty:

3 to 10 years

Extended warranty:

Not available

Average maintenance costs per year:

Maintenance will mostly include the cost of labor and replacement parts, about \$50 to \$100 per year.

Buyers Notes

- Many buyers are going for beds with designs that offer “trouble-free” maintenance that will require less of maintenance workers’ time. Other popular features include under mount LED lighting to improve safety, and the option to shift into a chair position.
- Keep in mind the needs you’ll have over the next three to five years. Choose a bed that can accommodate those needs or be modified to meet them. One vendor suggests that buyers request a trial or evaluation of a bed onsite to make sure its design and function are good fits.

“Things such as weight capacity, the ability to lower completely to the floor or raise up very high, the ability to expand length and/or width, having proper side rails and correct fitting mattress, etc. should all be considered before making the investment.”

— **Steven C. Smyth, CNHA, FACHCA, FACHE**
EVP and Administrator, San Simeon by the Sound,
Greenport, New York

(Figures cited are averages of all respondents’ answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Basic American Medical Products, Direct Supply, Drive DeVilbiss Healthcare, HD Supply, Invacare, Joerns, Medline, Med-Mizer, NOA Medical

**For a list of vendors go to the:
FURNISHING & FURNITURE section,
pages 97-98**