

Overbed tables



Photo: Kwalu

Snapshot

Highest priced unit:	\$500
Average priced unit:	\$200
Lowest priced unit:	\$80

Pricing Trends

2007-2008: +4%
 2008-2009: Flat
 2010 projection: +5%

Typical delivery time: 3 days

Typical delivery charges: Varies by location

Average life span of product: 2 to 10 years

Standard warranty: Not available

Extended warranty: Not available

Average maintenance cost per year:

Minor cleaning costs

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Space Tables, M.C. Healthcare, Kwalu, AmFab

FROM THE FRONT LINES:

“Durability for the overbed table and ease of moving it around [are key]. You want a material that is easy to wipe off and easy to clean.”

Peggy Shoffner, Director of Nursing Services,
 WhiteStone, Greensboro, NC

Buyer Notes

- Long-term care facilities should be careful not to be too budget-conscious when they consider overbed tables. Many can be flimsy and do not last long. It's important to buy a durable table that can withstand significant weight and hold up over time. This does not necessarily have to be a short-lived purchase.
- A high-quality overbed table may contain a high-pressure laminate. A solid base with powder-coated steel is less likely to rust over time.
- It's important to know that most overbed tables, as they are currently built, do not work with low beds, which more and more long-term care facilities are using, one industry expert commented.

**For a list of vendors go to the:
 FURNISHINGS & FURNITURE section,
 pages 104-112**