

Overbed tables



Photo: NOA Medical

Snapshot

Highest priced unit:	\$350
Average priced unit:	\$100
Lowest priced unit:	\$65

Pricing Trends

2012-2013: +3%
2013-2014: +3%
2014-2015: Flat to 1%

Typical delivery time: 2 weeks

Typical delivery charges: Varies by location

Average life span of product: Depends on use, but generally under 5 years

Standard warranty: 1 to 2 years

Extended warranty: Not available

Average maintenance cost per year:
Little: The time spent will be better used in replacement.

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Crest Healthcare Supply, Direct Supply Aptura, Medline, NOA Medical, Space Tables

FROM THE FRONT LINES:

"Some of them are a little too top-heavy, and we worry about them being knocked over. And if you have a problem as a healthy adult, how about residents that are using it? Back in the day, more of them had mirrors, and those were helpful for patients who were working with occupational therapists."

Jane Bailey, Clinical Resource Manager/Corporate MDS Officer, Laurel Health Care, Westerville, OH

Buyer Notes

- Providers should consider where the overbed table will sit when not in use: Some models can be put under the resident's bed. Make sure to take measurements.
- These are products that are heavily knocked around. Providers must weigh durability versus cost, and plans to replace rather than repair. Some companies have introduced cheaper models to meet this strategy.
- A sturdy base is necessary. Also, some models include a base that allows the table to be closer to the resident.
- Options can include custom colors, adding a vanity, or choosing a laminate top.

**For a list of vendors go to the:
FURNISHINGS & FURNITURE section,
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